



# EnerCom Oil & Gas Conference

Jason Brown, CEO August 17, 2021

# **Disclaimer**

#### **Forward Looking Statements**

This presentation contains "forward-looking statements." Such statements may relate to capital expenditures, drilling and exploitation activities, production efforts and sales volumes, Proved, Probable, and Possible reserves, operating and administrative costs, future operating or financial results, cash flow and anticipated liquidity, business strategy and potential property acquisitions. These forward-looking statements are generally accompanied by words such as "estimated", "projected", "potential", "anticipated", "forecasted" or other words that convey the uncertainty of future events or outcomes. Although we believe the expectations and forecasts reflected in these and other forward-looking statements are reasonable, we can give no assurance they will prove to have been correct. These statements are based on our current plans and assumptions and are subject to a number of risks and uncertainties as further outlined in our Forms 10-K and 10-Q. Therefore, the actual results may differ materially from the expectations, estimates or assumptions expressed in or implied by any forward-looking statement and we undertake no obligation to update these estimates for events after this presentation.

#### **Cautionary Note Regarding Oil and Gas Reserves**

The United States Securities and Exchange Commission ("SEC") rules allow oil and gas companies to disclose not only Proved reserves, but also Probable and Possible reserves that meet the SEC's definitions of such terms. We disclose Proved, Probable and Possible reserves in our filings with the SEC and this presentation. Estimates of Probable and Possible reserves are by their nature more speculative than estimates of Proved reserves and are subject to greater uncertainties, and accordingly the likelihood of recovering those reserves is subject to substantially greater risk. Our reserves as of June 30, 2021 were estimated by DeGolyer and MacNaughton, an independent petroleum engineering firm.



#### NYSE: EPM

NYSE American

# **Company Overview**

Shares Outstanding (5/3/2021) 33.51 MM

Share Price (8/13/2021) \$4.16

Market Cap (8/13/2021) \$139.4 MM

Common Dividend (4Q 2021) \$0.20 per share (annualized)

EPM

Dividend Yield (8/13/2021) 4.8%

EPM Net Production (3Q 2021) ~1,800 BOEPD

Pro Forma Production<sup>1</sup> (3Q 2021) ~6,000 BOEPD

Proved Reserves<sup>2</sup> (FYE 2021)

23.4 MMBOE (92% PDP)

Probable Reserves<sup>2</sup> (FYE 2021) 3.3 MMBOE

Pro Forma Net Debt<sup>3</sup> (\$30 MM available capacity) \$0.0

### **EPM Asset Locations**



#### <u>Notes</u>

- 1. Pro forma daily production includes the incremental volumes of the Barnett Shale acquisition utilizing a 6:1:1 (gas:NGL:oil) ratio at 3/31/2021.
- 2. Reserves from June 30, 2021 Fiscal Year End Reserves Report. Reserves determined using 6:1:1 ratio.
- 3. As of 3/31/2021, pro forma for Barnett Shale acquisition.



#### NYSE: EPM

# **Investment Highlights**

- 1 Attractive Dividend Supports Total Shareholder Return
- 2 Solid Financial Position
- High Quality, Low Risk, Long-lived Asset Base
- 4 Consistent Track Record of Profitability
- 5 Executing a Disciplined Growth Plan



Per Share Returned to **Shareholders Since** History of Accretive Acquisitions Supporting Dividend December 2013 Timeline & Key Statistics Current Dividend Yield (Annualized Q421) **Million** In Dividends Returned to Shareholders Since December 2013 July November 2003 - September May 2006 2009 2013 2019 2004 2003 2019 2021 **EVOLUTION Petroleum Corporation** Acquisition of interest Began paying quarterly New CFO in Barnett Shale in dividend to shareholders Purchased royalty Company is founded in 2003 North Texas interest in Delhi for and went public as Natural Gas CO<sub>2</sub> injection begins \$1.5 MM. Systems in 2004 at Delhi Field Sold Delhi working interests to Denbury Acquisition of interest in Delhi Acquisition of interest in Hamilton for \$50MM cash and Field in northeast Louisiana ◆---• Dome field in Wyoming agreement to install from Denbury Resources CO<sub>2</sub> flood with REVOLUTION

reversionary working

interest

**Petroleum Corporation** 

#### Pillars of Success

# **Business & Portfolio Investment Strategy**

# **Our Two Pillars:**

# Pay Dividend

Return capital to shareholders \$78.5 MM<sup>1</sup> in cash and share buybacks since 2013

# **Our Keys to Success:**

- ✓ Long life, low decline assets
- ✓ Low geologic and operational risk

# Low Leverage

Maintain strong balance sheet Keep net leverage of < 1x

- Low ongoing capex (average 11% of revenue)
- ✓ High margin



# **Life Cycle of Oil & Gas Assets**



### Proof of Concept

- High Risk, High Capex
- Private Equity



#### Delineation

- Step-out Risk
- Independent Producers



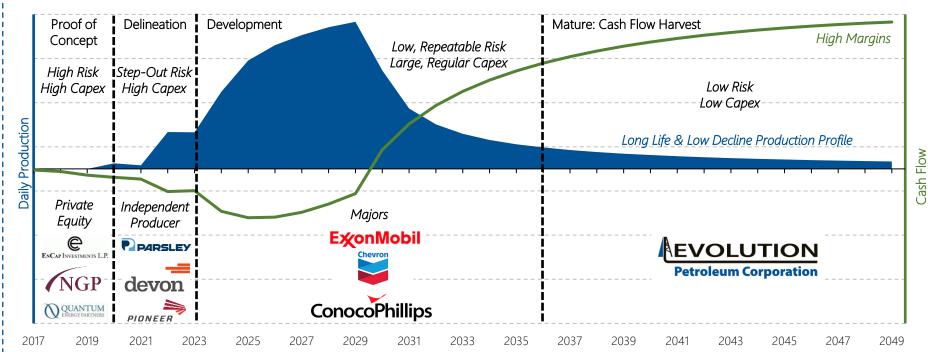
### Development

- Low Risk, Capex Intensive
- Majors



#### Mature Cash Flow Harvest

- Low Risk, Low Capex
- <u>EPM's Business Model Long Tail Production</u>





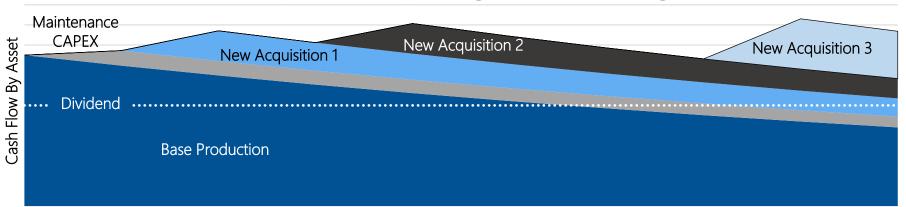
#### Disciplined Growth & Targeted Assets

# **M&A Strategy**

- Long-lived reserves with value dominated by proved developed producing cash flow
- Accretive to cash flow and supportive of dividend strategy
- · Low ongoing capital investment
- Locations with reasonable market access and stable regulatory environment
- High margin:
  - Efficient operations economic at existing commodity prices
  - Short runway to incremental cash flow



# **Acquisitions Supporting Dividend Coverage**





# **Our Assets**

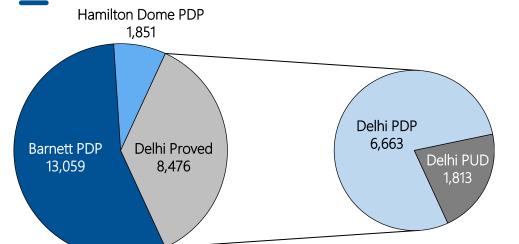


#### 23.4 MMBOE Net Proved Reserves

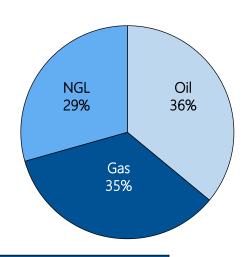
# **FYE 2021 Reserves**







# Proved Reserves By Commodity



	Net Oil	Net Gas	Net NGL	Net MBOE
	MBO	MMCF	MBBL	6:1:1
Proved	8,420	48,571	6,872	23,386
Probable	2,540	0	743	3,284
Possible	2,506	0	314	2,820
3P	13,466	48,571	7,929	29,490

Substantial Increase in Proved Reserves from FYE2020



#### Low Decline, EOR CO2 Flood

# **Delhi Field**

#### Overview

- Delhi Field is in northeast Louisiana in Franklin, Madison and Richland parishes
- Produces out of the Tuscaloosa and Paluxy (Holt-Bryant) reservoirs
- Produced over 210 MMBO since it was discovered in the 1940s
- CO<sub>2</sub> enhanced oil recovery (EOR) development began in 2009 by Denbury
- CO<sub>2</sub> injection allows improved mobility of the oil from the reservoir

# Highlights

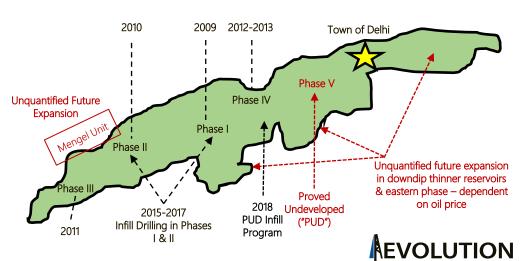
- No Louisiana oil severance taxes (at 12.5%) until payout
- Delhi crude price based on Louisiana Light Sweet (LLS) pricing which is historically a premium to WTI; ~80% of production is oil
- Oil transported by pipeline from field no current capacity constraints
- Rich mix of heavier NGLs, or 60% C4 + C5
- Third party reserve report demonstrates remaining field life of over 20 years\*
- 418 MMBO of gross original oil in place (OOIP)

### **Statistics**

Operator	Denbury Resources	
Avg Daily Prod (3Q 2021)	~5,300 gross / ~1,400 net BOEPD	
Acreage (100% HBP)	~13,600 gross / ~3,600 net acres	
Average WI % / Avg. NRI %	23.89% / 26.22%	
Pricing	Louisiana Light Sweet (LLS)	
Commodity Split	~ 80% Oil, ~ 20% NGLs	
PDP Reserves*	~ 6.7 MMBbls	
PDP Reserves/Production (R/P)*	~ 13 years	
Lifting Cost (Mar. 2021)	\$23.15/BOE	

### **NGL Plant**





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<sup>\*</sup> Based on DeGolyer & MacNaughton FYE2021 reserves report.

### Minimal Incremental Capital Required for Probable Reserves

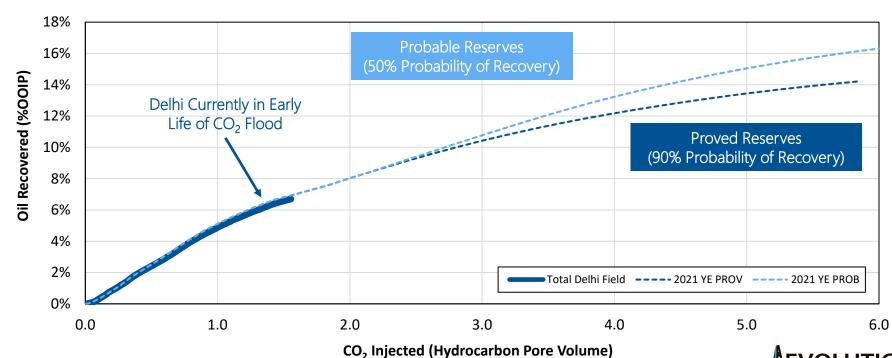
# **Delhi Reserves**

### Proved and Probable Reserves

- Proved Reserves<sup>1</sup> represent a 90% probability of exceeding stated amounts
- Probable Reserves<sup>1</sup> consider improved recovery rates
  - Represent a 50% probability of exceeding stated amounts
- Addition of Probable Reserves increases the reserve base by over 30%:
  - 8.5 MMBOE net Proved Reserves
  - 3.3 MMBOE net Probable Reserves
- De minimis capex is required for Probable Reserves

# CO<sub>2</sub> Flood Life

- CO<sub>2</sub> flood life is defined by the number of hydrocarbon pore volumes of CO<sub>2</sub> injected into the reservoir
  - Typical lifetime is ~5-6 hydrocarbon pore volumes
- Delhi is early in CO<sub>2</sub> flood life
  - Approximately 1.5 hydrocarbon pore volumes of CO<sub>2</sub> have been injected into the Holt-Bryant reservoir to date



#### Notes:

1. Reserves as of 6/30/2021. Probable Reserves involve considerably more risk of recovery than Proved Reserves – see cautionary note on page 2



### Low Decline, Historical Waterflood

# **Hamilton Dome Field**

#### Overview

- Hamilton Dome field is located in the northwestern Wyoming Big Horn Basin in Hot Springs County
- Discovered in 1918 and primarily developed from the Phosphoria and Tensleep reservoirs (~3,000' depth)
- Merit Energy purchased the asset in 1995
- The field has been produced via waterflood since the 1970s

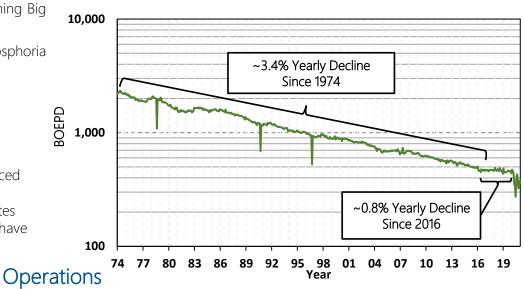
# Highlights

- Long life, low decline reserves premier field having produced over 160 MMBO over 100 years
- 100% Oil production averaging low single-digit decline rates
- Top tier operator Merit Energy operates this field as they have for 20+ years

#### **Statistics**

Operator	Merit Energy Company	
Avg. Daily Prod (3Q 2021)	~2,040 gross / ~400 net BOPD	
Acreage (100% HBP)	~3,160 gross / ~620 net acres	
Average WI % / Avg. NRI %	23.51% / 19.70%	
Pricing	Western Canadian Select (WCS)	
Commodity Split	100% Oil	
PDP Reserves*	~ 1.85 MMBbls	
PDP Reserves/Production (R/P)*	~ 12.5 years	
Lifting Cost (Mar. 2021)	\$31.68/BO	

### **Historical Net Production**







<sup>\*</sup> Based on DeGolyer & MacNaughton FYE2021 reserves report.

#### Acquisition Overview

# **North Texas Barnett Shale**

### Transaction Summary

- Evolution has acquired a non-operated interest in Barnett Shale natural gas assets from Tokyo Gas Americas, Ltd. ("Tokyo Gas") for \$18.2MM, net of preliminary purchase price adjustments
- Closed on May 7, 2021 with an effective date of January 1, 2021

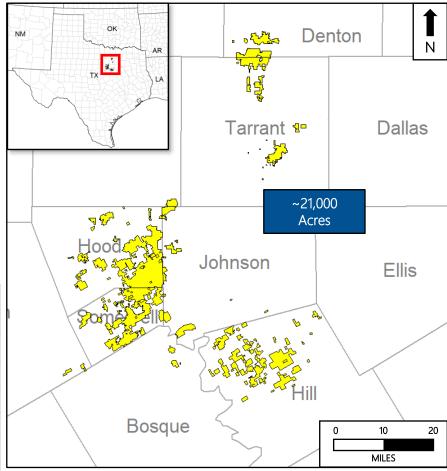
# Highlights

- Long-lived PDP reserves<sup>1</sup>, < 10% base decline
- ~35% natural gas liquids content
- Majority of wells completed between 2007-2010
- Mature, low decline production with potential upside workover opportunities
- 100% HBP acreage primarily in rural areas allowing for more efficient operations

#### **Statistics**

Operator	Blackbeard Operating, LLC <sup>1</sup>
Est. Current Net Production	~17 MMCFD, ~1.3 MBbls/D NGL
Acreage (100% HBP)	~21,000 net acres
Average WI % / Avg. NRI %	17% / 14%
Pricing	Access to premium Gulf Coast gas markets
Commodity Split	~65% Gas, ~35% Liquids (NGLs)
PDP Reserves <sup>2</sup>	~48.5 BCF & ~5 MMBbls
PDP Reserves/Production (R/P) <sup>2</sup>	~ 9 years

### Location



#### Notes:

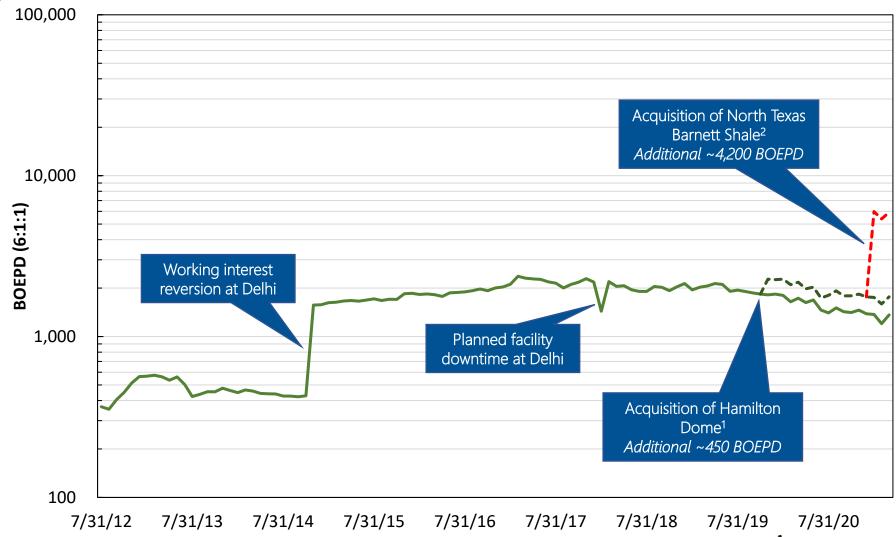


2. Based on DeGolyer & MacNaughton FYE2021 reserves report.



#### Low Decline and Continued Growth

# **Historical Net Production**



#### Notes:

- 1. The Hamilton Dome acquisition closed on November 1, 2019 with an effective date of October 1, 2019.
- 2. The North Texas Barnett Shale acquisition closed on May 7, 2021 with an effective date of January 1, 2021.

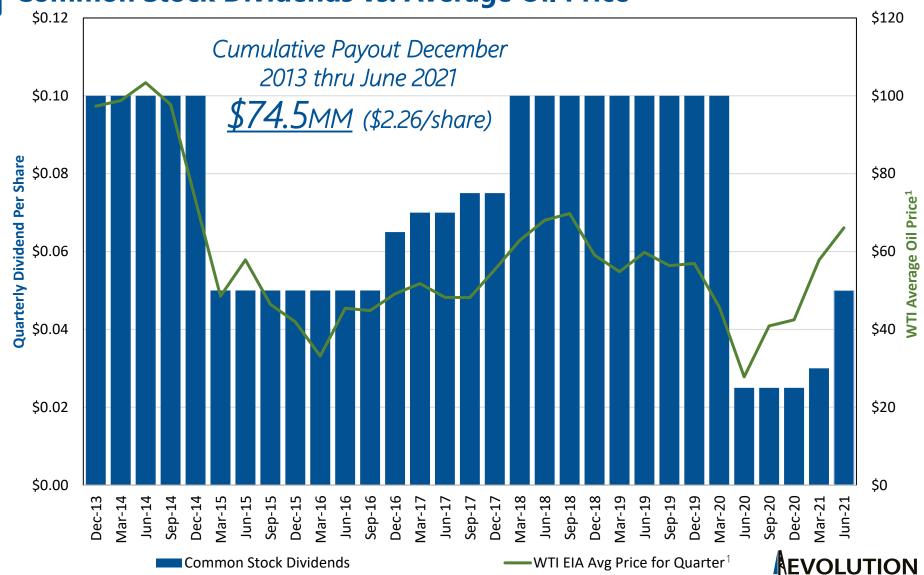


# **Company Performance**



#### Consistent Dividend Payments Through the Cycle

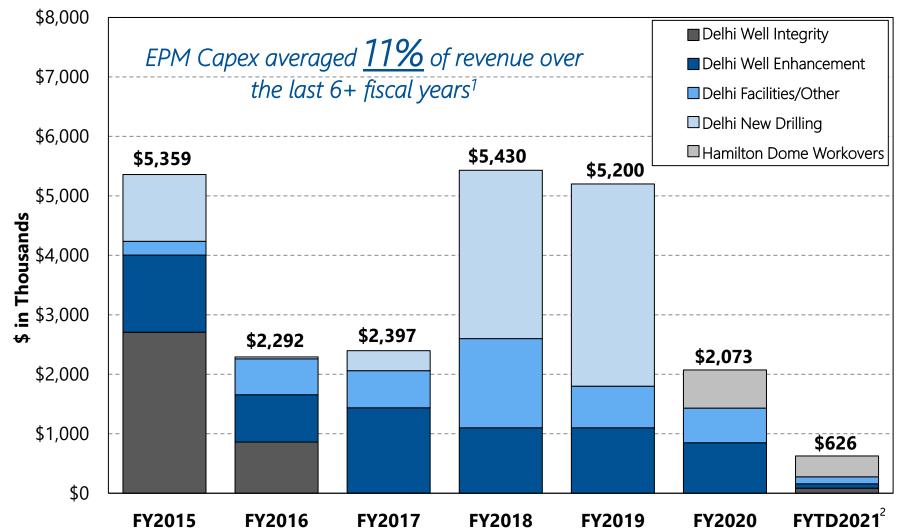
# **Common Stock Dividends vs. Average Oil Price**



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#### Minimal Ongoing Capital Expenditures

# **Net Capital Expenditures**



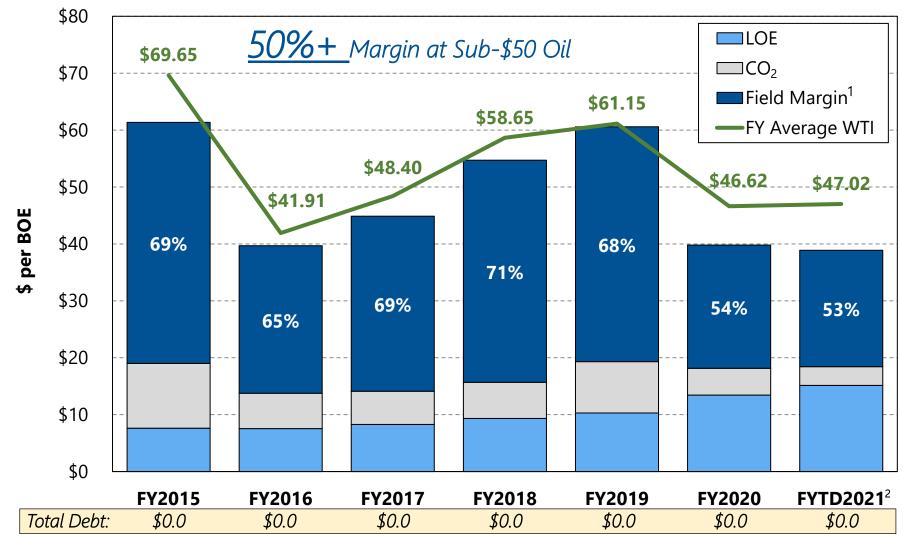
#### Notes

- 1. Excludes NGL Plant net capital expenditures of ~\$27 MM and acquisitions of Hamilton Dome and Barnett Shale.
- 2. FYTD2021 (through March 31, 2021) capital expenditures are lower than previous years due to commodity price volatility in 2020. Our operators responded by curtailing workover and conformance projects.



Maintain High Margins and Low Leverage Throughout the Cycle

# Field Revenue and Margin per BOE



#### Notes:

1. Field margin is calculated here as realized revenue per BOE less LOE and  $CO_2$  costs per BOE.

2. FYTD2021 through 3/31/2021.

Management and Insiders Hold ~8% of the Company

# **Seasoned Leadership**

## Management Team

Jason Brown | President & CEO | Founder of LongBow Energy, Co-founder of Halcon Resources, RBC Richardson Barr, Petrohawk

Ryan Stash | Senior Vice President & CFO | Harvest Oil & Gas, Wells Fargo Securities, Ernst & Young

## Board of Directors

Robert Herlin | Evolution Petroleum Chairman & Co-founder

Edward DiPaolo | Halliburton, Duff & Phelps

William Dozier | Vintage Petroleum, Santa Fe Minerals & Amoco

Kelly Loyd | JVL Advisors, LLC<sup>1</sup>, RBC Capital

Marjorie Hargrave | President & CFO of Enservco



#### NYSE: EPM

# **Investment Highlights**

1

### Attractive Dividend Supports Total Shareholder Return

• 31 consecutive quarters of dividends paid - currently 4.9% yield at \$0.20/share annually

2

#### Solid Financial Position

Zero net debt and \$30 MM credit facility

3

### High Quality, Low Risk, Long-lived Asset Base

- Low production decline and positive cash flow; 20+ years remaining life
- Potential upside drilling and workover opportunities in recently acquired Barnett Shale asset



### Consistent Track Record of Profitability

8 years of positive net income and operating cash flow



### **Executing a Disciplined Growth Plan**

- Closed Hamilton Dome field acquisition on November 1, 2019
- Closed Barnett Shale acquisition on May 7, 2021
- Positioned to execute future acquisitions with conservative leverage



#### REACH US

# **Contact Information**

# Thank you for your interest in

# **Evolution Petroleum Corporation NYSE: EPM**



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